



Guru Gobind Singh Indraprastha University
“A State University established by the Govt. Of NCT Delhi”
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2023/PN/ 839

27th December 2023

Sub. Internship cum placement opportunity students of B.Tech, BBA and B.Com, GGSIP University batch passing out in 2024 in the company “Nuclei. (CDNA Technologies Pvt. Ltd)”

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Internship cum placement opportunity students of B.Tech, BBA and B.Com, GGSIP University batch passing out in 2024 in the company “Nuclei. (CDNA Technologies Pvt. Ltd)” for your reference and circulation to students to apply on given link by **30th December 2023**:

Registration Link – <https://forms.gle/LGxKH8MTGGjX2gda8>

Company Name – Nuclei. (CDNA Technologies Pvt. Ltd)

Position – Full-time intern role

Duration – 6-months (Jan - June 2024)

Mode – The role is **permanently remote**

Selection Process – Campus Placement will be done virtually and the process shall include

- 1) Interviews
- 2) Assignments
- 3) Group discussions (depending on the numbers)

Eligibility – Final year students of B.Tech/ B.Com/ BBA

Stipend - INR 10,000 per month

Internship can be converted to full time opportunity post completion based on the performance of the intern and the team's requirements.

CTC offered would be upto 5 LPA

Please find the attached job description for more information.

LAST DATE FOR REGISTRATION IS 30th December 2023.

(Dr. Nisha Singh)
Training and Placement Officer,
CCGPC, GGSIPU

About Company - Bengaluru-based 5-year old B2B Fintech Organization. We work primarily with banks across India, the Middle East and South East Asia with the likes of SBI, ICICI Bank, Canara Bank, IndusInd Bank, RAKBANK, Sohar Bank etc.

[Website](#) | [LinkedIn Page](#) | Our CEO & Founder - [Ankur Joshi](#)

As Nuclei grows and expands, we are looking for zealous new talent who are willing to work in a fast-paced environment and a culture that promotes freedom.

Nuclei | Business & Strategic Partnerships Intern

If you are high on energy, confident to take on challenging tasks, and someone with a go-getter attitude, then you are someone who can help Nuclei expand, engaging & partnering with our clients and merchants. Ready to make a significant impact?

Why are we building Nuclei?

Before we started Nuclei, we listed down a few guiding principles. These were essentially our learning from the previous startups/companies:

- Think big, think global, and not limit ourselves only to India.
- Build a company. We wanted to be sustainable from day 1 and build a profitable business. This does not mean that we compromise on growth, but we most definitely avoid unsustainable growth.
- Build for the long term, not flip it in a few years.
- And most importantly, we wanted to change the perception of India, from being a back-office/outsourcing destination to a product destination.

All the above points came together to form Nuclei's vision - "To build a well-respected global product company."

What will you do?

- Collaborate closely with the Product, Sales team, and Strategic Partnerships team.
- Engage in market research and outreach activities.
- Assist in expanding business partnerships and geographical reach.
- Take ownership of tasks, demonstrating a proactive and go-getter attitude.
- Collaborate with team members to communicate with partners
- Learn quickly, adapt, and work hard to deliver high-quality output regularly.
- Build strong communication with clients building a trust-worthy relationship
- Produce comprehensive summary reports, prepare/design PowerPoint slides and present them to clients/partners.

Your Role & Responsibilities -

- Contribute to the implementation of the sales plan
- Building relationships with clients and prospects to ultimately drive sales

- Assist in tracking and managing the sales & partnership pipeline
- Gather and analyze the client's feedback
- Assist in building relationships with our potential strategic & merchant partners
- Help create collaterals and reports to support the teams

Who should apply?

- Anyone currently in their final year of Undergraduation.
- High confidence level and a proactive, go-getter attitude.
- Proficient in English and Hindi language
- Someone with strong, fluent communication and presentation skills.
- Someone confident in a client-facing role
- Those with a passion for sales, a keen interest in business expansion, and a commitment to delivering results.

Our Culture and policies we believe in and live by at Nuclei

- Profitable company with a team-first culture
- Everyone is encouraged to make decisions and lead—complete freedom with responsibility.
- Work from anywhere - Goa or Bali or Ladakh - Permanently remote
- 5 days working. Friday 2nd halves are focused on learning and development
- What we do is a part of work - Book club, Hackathons, Chess club, Expert talks, etc. to explore opportunities to evolve ourselves as an individual and team.

---XXXX---